Petrogenium. Academy

Asset Management

Acquisition, Divestment & Joint Venture Masterclasses

Consultant / Trainer
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The ‘M&A:Acquisitions’, ‘M&A:Divestments’, and ‘M&A: Joint Ventures’ Masterclasses are each 2-day interactive programmes whose objective is to help participants identify all connected links and levers on their transaction to best anticipate and address risks and deliver value.

- The training focuses on practical challenges that need to be addressed throughout the acquisition, divestment or joint venture lifecycle and deployment of best practices from a practitioner’s perspective.
- No two transactions or counterparties are the same, so the emphasis is on ensuring participants are equipped to know what matters they need to address and why, and what questions they need to ask.
- The content of each programme is relevant to a global audience and designed to be applicable for transactions in any jurisdiction.

Participants

- The training will benefit commercial, finance and legal professionals engaged in M&A and also HR, Insurance, Tax, IT, Integration, Project Management Office and Investor Relations/Communications professionals advising on aspects of acquisition, divestment or joint venture transactions.
- Training packages can be customised to cater for the level of M&A experience of the participants and content/case studies are adapted to reflect risks pertinent to the industry or class of business in which the participants operate.

Learning Objectives

At the end of the acquisitions course and the divestments course, participants should feel empowered to:

- Examine the lifecycle of an acquisition or divestment from a holistic perspective.
- Identify interconnected elements on the transaction which impact value and risk.
- Understand terms of art used in mergers and acquisitions (M&A) and practical applications.
- Ask the right questions to preserve value and navigate risk on the transaction.
- Promote interdisciplinary collaboration within your team.
- Apply best practices and avoid common pitfalls in each phase of the acquisition or divestment lifecycle from origination/preparing a business for sale through to post completion integration/separation.

At the end of the joint venture course, participants should feel empowered to:

- Examine the lifecycle of a joint venture transaction from strategic imperative, formation, governance through to exit, identifying interconnected activities and considerations.
- Apply a critical lens to each element of the lifecycle before deciding to pursue a joint venture.
- Preserve value and manage risks in a joint venture by focusing on the right topics and the roles different individuals play (deal team, shareholder, director, secondee) to set the JV up for success.
- Apply best practices and avoid common pitfalls in JV formation, governance and exit, also addressing country of investment risk.

Why select Petrogenium.?

The above support will be provided by principal consultants with 30+ years world-class experience In the field and hands-on know-how from conducting transactions in the energy industry.

Contact Petrogenium.:

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Because Experience Matters